

OLIVER  
SCHOLARS

opportunity unlocked

# 2018 ANNUAL REPORT





# WELCOME

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Dr. Danielle R. Moss  
Chief Executive Officer

Dedicated Friends of Oliver,

For 35 years Oliver Scholars has endeavored to fulfill its mission for our youth, to push them to reach their highest potential and support them in making their dreams come to fruition. To challenge them to think beyond what the world deems as sufficient and go further, and more importantly, knock down doors that would otherwise be closed. It has taken a village of visionaries who support our efforts to make 2018 the incredible year it was, and it will take an even greater effort as we continue to trailblaze for the next 35.


When Danielle joined the Oliver Scholars Program in 2019 as new CEO, she was charged with shepherding the organization through a period of transition, strengthening the infrastructure and streamlining the service model. We asked, "Why Oliver?" At the top of her list was the extraordinary commitment the families, scholars and staff make to ensure the future success of those we serve. She then embarked on a listening tour with alumni and families, schools and staff, and began working with each constituency – including partners – to build and sustain scholar success. And it is with great confidence that we are able to say that our future looks bright! Oliver Scholars stands on proud traditions of academics, leadership, and service.



Dorothea Schlosser  
Board Chair

As we embark on a strategic planning process that will define our direction for the next three-to-five years, we are asking ourselves: What have we learned – about educating scholars, about leadership development, and about community – that is worth sharing with the world? What needs to happen to help us ensure that generations to come can benefit from this amazing community? What is our role in cultivating a diverse leadership pipeline in New York City, and beyond? How can we widen the circle of dedicated supporters who can help us tell our amazing story? What is the vision of our future as we remain true to our mission and the Scholars who come through our doors? Stay tuned, because we are sure it will be incredible, if the students, families, staff, Board, donors, and other supporters are any indication of the power and strength that is the Oliver Scholars Program. Please join us as we celebrate the achievements of Oliver Scholars in 2018.

Sincerely

*Danielle R. Moss* 



# MISSION

The Oliver Scholars Program prepares high-achieving Black and Latinx students from underserved New York City communities for success at top independent high schools and prestigious colleges. We provide crucial support for both the scholars and their families so they can realize their full potential and ultimately give back to the city, the nation, and the world.

# WHAT WE DO

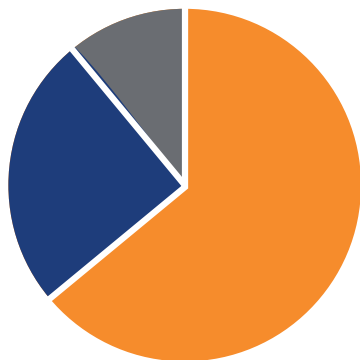
- Provide skills, strategies, and resources for students to navigate the independent school admissions process, including the SSAT exam.
- Prepare scholars for high school by equipping them with the academic and social tools that ensure success in independent school environments.
- Foster a sense of community among cohorts with leadership activities, community building, and service projects.
- Provide guidance and support to scholars in high school and college.





**WE PREPARE HIGH ACHIEVING BLACK AND LATINX STUDENTS FOR SUCCESS**

## **OUR SCHOLARS**



**Black (42.96%)**  
**Latinx (39.44%)**  
**Multi-Cultural (14.79%)**

**5** Boroughs

**NYC median family income**

**\$49,000**





**OLIVER SCHOLARS PROVIDES  
10 YEARS OF SUPPORT FOR  
GIFTED STUDENTS FROM 7TH  
GRADE THROUGH COLLEGE  
GRADUATION.**

Our work began 1984. Since then, we have delivered our Scholar Immersion and Placement Program curriculum to more than 1,000 students, becoming one of the preeminent education organizations in the country.

**238**

Middle School and High School students

**86%**

Median family income increase compared to peers without a degree

**122**

Enrolled in college

**40%**

First generation college students

**85%**

Earn a bachelor's degree within 5 years compared to 21% of their peers



# A SCHOLAR'S



1,191

Nominations received

100

Acceptances into Oliver Scholars Program

90%

Cumulative GPA average of scholars

79%

Enrolled at the top independent schools in the country



## RECRUITMENT & ADMISSION

- Nominations
- Admission Information Meetings
- Application
- Interview Weekend
- Acceptance

## SCHOLAR IMMERSION & PLACEMENT

- Summer Program
- Fall, Winter, Spring Class
- Placement Support & Decisions
- Summer Program II
- Recognition Ceremony



# JOURNEY



150

Hours of community service in high school

100%

Class of 2018 were admitted into 4 year colleges

\$3M

Financial aid was leveraged for new scholars in 2018



## COLLEGE & CAREER SUPPORT

SAT/ACT Classes  
College Tours  
College & Financial Aid Applications  
Internships & Career Guidance

## SCHOLAR SUCCESS

Guidance and Support & Bi-annual School Visits  
Individual Academic & Social - Emotional Support  
Summer Engagement & Internship Placement  
Mentoring & Career Exploration  
Leadership Development



# SUMMER PROGRAM

A part of Oliver's Scholar Immersion and Placement Program (SIP), the summer program is a five-week full-time education enrichment course that helps scholars meet the increased expectations of their independent schools. Last year 190 students spent their summer SIP at the Ramaz School in New York City and The Berkshire School in MA.

"I am proud to be part of the Oliver family and look forward to giving back to a community that has helped open doors for my future."

— OLIVER SCHOLAR  
The Lawrenceville School







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## COMPLETED OVER 400 HOURS OF ACADEMIC WORK

Coursework included English, Math, History, Science, Technology, Mandarin, Art History, and leadership development.

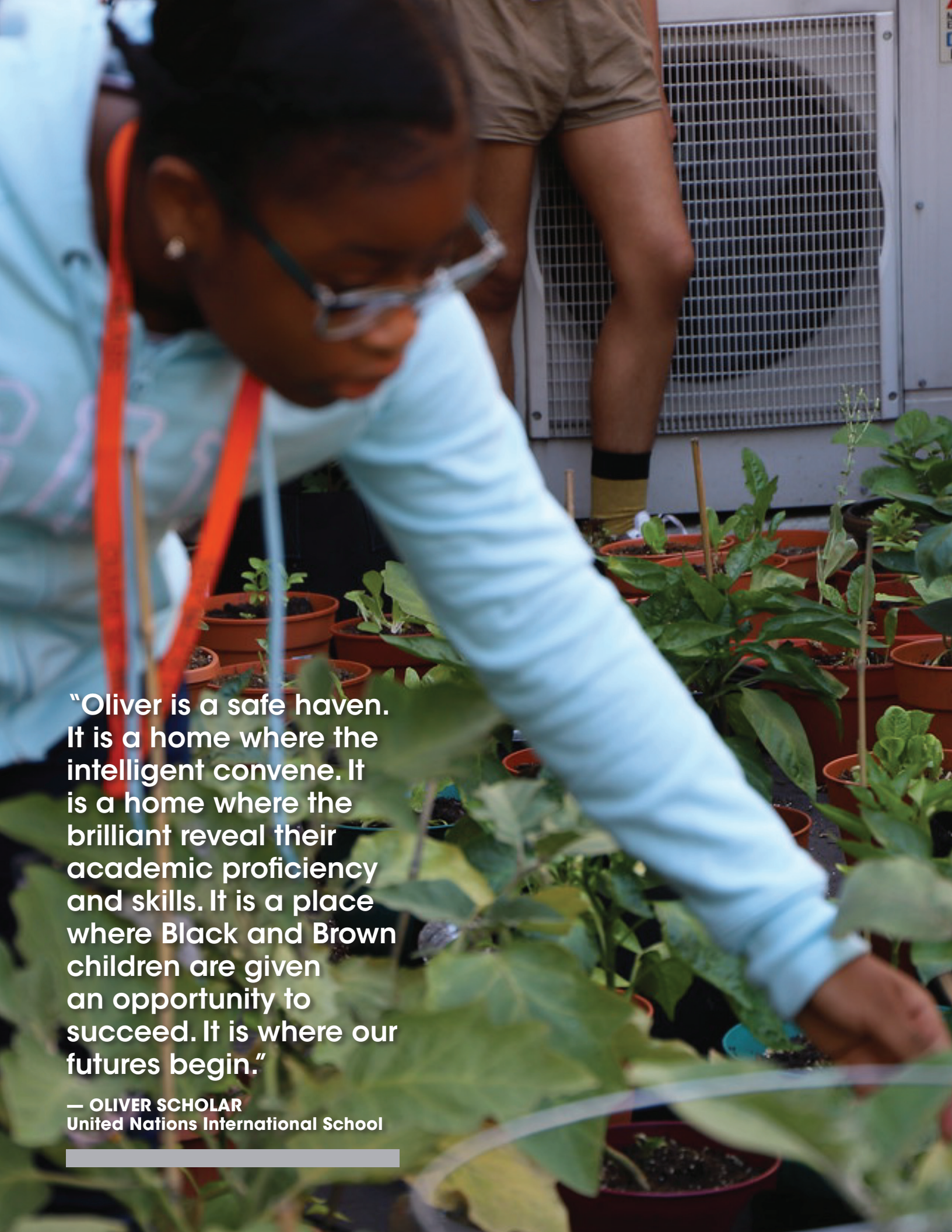


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## COMPLETED 150+ HOURS OF SERVICE

All students are required to complete 150 hours of service before graduating from high school.





“Oliver is a safe haven. It is a home where the intelligent convene. It is a home where the brilliant reveal their academic proficiency and skills. It is a place where Black and Brown children are given an opportunity to succeed. It is where our futures begin.”

— OLIVER SCHOLAR  
United Nations International School

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# PROGRAM HIGHLIGHTS



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## MOCK INTERVIEWS

Mock Interview workshops prepared our eighth grade class for successful interviews at independent schools.



110

Students

7

Locations

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## COMMUNITY SERVICE DAY

On the day before Thanksgiving, the Oliver community came together to give back to New York City.





**WE BELIEVE** that a community works when all voices are represented and valued in the decision-making process. Oliver Scholars as an organization exists largely to ensure that the voices historically marginalized students are heard.

**WE ARE COMMITTED** to our core principles across all levels of our work. This includes prioritizing curriculum and delivery to historically marginalized communities and high achieving Black and Latinx youth, while ensuring our Scholar Immersion and Placement Program is student centered by creating culturally relevant learning environments that acknowledge the academic barriers and enhance identity development and leadership.

**WE ARE TRANSPARENT** about our progress and future taking strategic action to move us forward towards our organizational goals.

**32%**

Of scholars are accepted into Ivy League colleges and universities

Our students secure more than

**\$6M**

in financial aid and scholarships

**100%**

Of our high school seniors were admitted into 4 year colleges



# PROGRAM HIGHLIGHTS



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## INTERVIEW WEEKEND

Prospective Oliver Scholars and their families were interviewed in April 2018 during this two-day event.



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## TUESDAY TALKS

Tuesday Talks provided rising ninth grade scholars with exposure to different career paths. Each week during our summer program, scholars had lunch with a different speaker.





77

Partner Schools in the Oliver Scholars network

44%

Of students are placed at independent schools in New York

42%

Attend boarding schools

# PARTNER SCHOOLS

Partner Schools are vital to unlocking opportunity for our scholars. Since its founding, Oliver has been committed to building long-term relationships with rigorous and prestigious college preparatory schools.

**THANK YOU FOR YOUR PARTNERSHIP—WE COULDN'T DO THIS WORK WITHOUT YOU.**



## INDEPENDENT SCHOOLS

The Allen-Stevenson School  
Avenues School  
Bay Ridge Prep School  
The Berkeley Carroll School  
Berkshire School  
Blair Academy  
Blue School  
The Brearley School  
Brooklyn Friends School  
Brooks School  
The Browning School  
The Calhoun School  
Canterbury School  
Cate School  
Cathedral School  
The Chapin School  
Cheshire Academy  
Cheshire School  
Choate Rosemary Hall  
Church Farm School  
Collegiate School  
Columbia Grammar and  
Preparatory School  
Concord Academy  
Convent of the Sacred Heart  
Cushing Academy  
The Dalton School  
Dana Hall School  
Deerfield Academy  
Dwight-Englewood School  
Emma Willard School  
Episcopal High School  
The Ethel Walker School  
Ethical Culture  
Fieldston School  
Foxcroft School  
Friends Seminary  
George School  
The Governor's Academy  
Grace Church School  
Greenwich Academy  
Groton  
Groton School  
Hackley School  
The Hewitt School  
The Hill School  
Horace Mann School  
The Hotchkiss School  
Hun School of Princeton  
Kent School  
The Kew Forest School  
Kimball Union Academy  
The Kiski School  
Lawrence-Woodmere (& Day)  
The Lawrenceville School  
Léman Manhattan  
Preparatory School

The Loomis Chaffee School  
LREI  
Maderia School  
Marymount School of  
New York  
The Masters School  
Middlesex School  
Midland School  
Milbrook School  
Milton Academy  
Miss Hall's School  
Miss Porter's School  
The Nightingale-Bamford School  
Northfield Mount Hermon School  
Oldfields School  
The Packer Collegiate Institute  
The Peddie School  
Phillips Academy Andover  
Phillips Exeter Academy  
Poly Prep Country Day School  
Pomfret School  
Portsmouth Abbey School  
Regis High School  
Riverdale Country School  
Rockland Country Day School  
The Ross School  
Rudolf Steiner School  
Rye Country Day School  
Saint Ann's School  
Santa Catalina School  
Solebury School  
The Spence School  
St. Andrew's School  
St. Ann's School  
St. George's School  
St. Hilda's & St. Hugh's School  
St. James School  
St. Mark's School  
St. Paul's School  
Suffield Academy  
Taft School  
Thacher School  
Town School  
Trevor Day School  
Trinity School  
Trinity-Pawling School  
United Nations International School  
Villanova Preparatory School  
Webb Schools  
Western Reserve Academy  
Westminster School  
Westminster Academy  
Westtown School  
The White Mountain School  
Woodberry Forest School  
Worcester Academy  
York Prep

## COLLEGES

Amherst College  
Bard College  
Barnard College\*  
Bates College  
Boston College  
Boston University\*  
Bowdoin College\*  
Brown University\*  
Carnegie Mellon University\*  
Case Western Reserve\*  
Colgate University\*  
Columbia University\*  
Cornell University\*  
Dartmouth College\*  
Davidson College  
Emory University\*  
Franklin and Marshall\*  
Georgetown University  
Gettysburg College\*  
Hamilton College  
Harvard University  
Johns Hopkins University  
Kenyon College  
Lafayette College  
Lehigh University\*  
Middlebury College\*  
MIT  
Mount Holyoke College\*  
New York University\*  
Northeastern\*  
Northwestern  
Oberlin College  
Pitzer College  
Princeton University  
Rensselaer Polytechnic  
Institute\*  
Scripps College  
Skidmore College\*  
Swarthmore College\*  
Trinity College  
Tufts University\*  
University of Pennsylvania\*  
University of Richmond\*  
University of Southern California  
University of Virginia  
US Military Academy at  
West Point  
Vassar College\*  
Wesleyan University\*  
Williams College\*  
Yale University\*

\*indicates multiple Scholars matriculated



# ALUMNI

OLIVER ALUMNI ARE THREE TIMES AS LIKELY TO GRADUATE WITH A 4-YEAR DEGREE THAN THEIR PEERS.



Our alumni comprise over 30% on each of our boards, on our staff, and as volunteers throughout our program with **Oliver Alumni contributing nearly \$40,000 in gifts, pledges, and matching gifts.**

**THANK YOU TO OUR OLIVER ALUMNI FOR LEADING THE WAY.**

## ALUMNI COUNCIL

Johnny A. Araujo '09

Ajanae Bennet '12

Melvin Boone '10

Tiffany Caton '02

Shenique Coston '99

Alexander Fernandez '11

Marcus Johnson '03

Debon Lewis '99

Dominique Martinez '03

Eric Martinez '03

Adam Mustefa '12

Dan Pelo '08

Albanery Roman '95

Shirley Rumierk '95

Elida Salcedo '96

Leena Shiwbaran '00

Maria Tellez '00

Emanuel Vega '04

Paul Williams '02



# GALA 2018



The 2018 Oliver Scholars Gala honored Carmine Di Sibio, Global Chairman and CEO of EY; Don Lemon, Anchor of CNN Tonight; and Oliver's Class of 2018.

Oliver alumna Shirley Rumierk hosted the evening.

## RECIPIENTS OF THE EXCELLENCE AWARD

Scholarship: **Labeedah Subiar '18**

Leadership: **Ariana Baez '18**

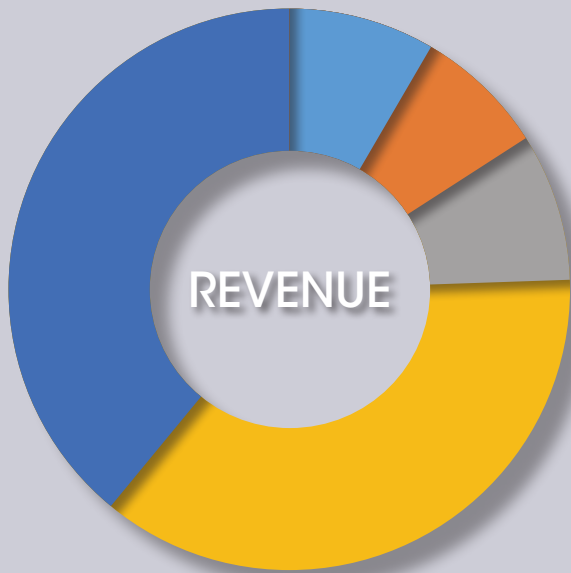
Service: **Sugeidy Ferria '18**

**In total, the event raised \$726,000 to support our scholars.**

We are deeply appreciative of the generosity of our donors and to our Trustees, alumni, and friends who were able to join us for the evening.

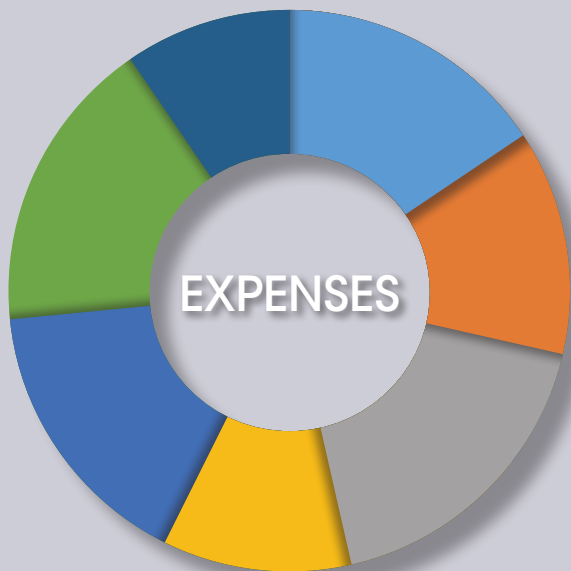


# 2018 AUDITED FINANCIALS



## REVENUE

■ Individuals	\$118,683
■ Foundations	\$433,509
■ Corporations	\$2,810,860
■ Special Events	\$511,428
■ Investment Income	\$511,253
<b>Total Revenue</b>	<b>\$4,425,733</b>



## PROGRAM EXPENSES

■ Program Services Placement	\$630,517
■ Admissions and Recruitment	\$508,275
■ Summer Program	\$712,756
■ Scholar Services	\$432,229
■ College Program	\$650,657
<b>Total Program Expenses</b>	<b>\$2,934,434</b>

## SUPPORT SERVICES

■ Fundraising	\$703,807
■ Management and General	\$361,155
<b>Total Supporting Services</b>	<b>\$1,064,962</b>

**TOTAL EXPENSES: \$3,999,396**



# THANK YOU

for helping unlock opportunity for New York City students of color.

## DREAM MAKERS (\$25,000+)

Anonymous  
Bradford & Tamara Bernstein  
Keith Canton '93 & Symonne Canton  
Charles Hayden Foundation  
Dedalus Foundation  
Dow Jones  
JBT Capital, Inc.  
Joyce & Irving Goldman Family Foundation  
Yvonne S. Quinn  
Dorothea Schlosser & Thomas Kopczynski  
Shippy Foundation  
Smith Villazor LLP  
The Monteforte Foundation, Inc.  
The Pinkerton Foundation  
Louisa & John Troubh

## CHAMPIONS (\$15,000+)

Carmine & Amy Di Sibio  
Dow Jones Foundation  
EY  
Robert Guimento & Adrian Gilbey  
Peter Reed & Alden Warner  
The Scherr Family Fund  
The Hyde & Watson Foundation  
Topspin  
Jay & McCartney Wilkins

## VISIONARIES (\$10,000+)

BNY Mellon  
Brookfield Property Partners  
Terry-Ann Burrell '95  
Judith-Ann Corrente & Willem Kooyker  
Lynn & Charles Crow  
Fendi Americas  
Fidelity Investments  
Fortress Investment Group LLC  
G100 Network  
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Ekkehart Hassels-Weiler  
Laura J. Niles Foundation  
MSCI Inc.  
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Timothy L. Pope & Robin Berg  
Jeffrey Seller  
Laurence Stein  
Tapestry Networks  
Thomson Reuters  
Trinity School  
Xiao-Ping Su & Song Zhu

## LEARNING PARTNERS (\$5,000+)

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UBS

## MENTORS SOCIETY (\$2,500+)

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 The Dalton School  
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 The Lawrenceville School  
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 Saint Ann's School  
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 St. Mark's School  
 Elliot Tannenbaum  
 The Brearley School  
 The Browning School  
 The Governor's Academy  
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Linda Foley  
Lindsey Foreman  
Lecia Foster  
Krys Freeman '03  
Sandra & John French  
Chekemma Fulmore-Townsend '97  
Martha Gallant  
Jeffrey Garcia '09  
Adriana Garza  
Robert & Ann Gayle  
Jayne Geiger & James Rogers  
Jane Gertler  
Pamela Gold  
Cristina  
Herbert & Beatrice Goodwyn  
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Alexei Greig  
Melodia Eloise Gurevich  
Kim Guffleish Sklow  
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Deborah Hampton Moore  
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Michele Hickey  
Neil Hirschfeld  
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James Hopkins  
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Umair Khan  
Celi Khanyile-Lynch '09  
Michael J. Kinnealey  
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