

OLIVER SCHOLARS

opportunity unlocked

2019 ANNUAL REPORT



WELCOME



Dr. Danielle R. Moss
Chief Executive Officer



Dorothea Schlosser
Board Chair

Dear Friends of Oliver Scholars,

2019 was a year of significant changes and transformation for Oliver Scholars. We welcomed a new CEO, along with new members of our senior leadership team; we embarked on a strategic planning process to ensure the long-term sustainability of our institution; we expanded our outreach to include the CEO Salon Series; we launched new partnerships to help our college scholars and recent college graduates access expanded career opportunities; our work together was featured on CBS This Morning and CNN Heroes; and we began the process of reimagining and deepening our work with scholars, partner schools, parents, and alumni.

Luckily, we did not have to start from scratch. The truth is that Oliver Scholars has a long track record of engaging with scholars and other stakeholders in ways that reflect the kind of care, intention, and thought you'd expect from any world-class youth-serving organization. Our current scholars and accomplished and engaged alumni often bear witness to the transformative impact this organization has had on their lives. Time and time again, as we spoke with members of this amazing community, there was one unifying word that showed up in every conversation: FAMILY.

As an organization that is not only committed to opening new educational pathways for our young people, but one that also has a long-standing commitment to nurturing future generations of Black and Latinx leaders, Oliver Scholars often talk about the sense of family and deep connection that have become hallmarks of this organization over the last 35 years. So, while the faces may have changed, we're still the same old Oliver Scholars - delivering our signature "Scholar Immersion Program" or SIP with the same focus on academic rigor and foundational community building that people expect from us; identifying talented Black and Latinx students from across New York City to embark on the journey that has changed so many lives; and supporting, guiding, and nurturing our scholars throughout their independent school journeys. All the mission critical work that drives the engine of this community is still at the heart of our planning and how we engage with scholars and the larger community.

We have never lost sight of the power of this organization, the importance of our work, or the global impact our incredibly accomplished alumni continue to have wherever their professional and personal journeys have taken them. We recognize that our friends and supporters are a huge part of what has carried our organization through. Your generosity and dedication have fueled the dreams and aspirations of so many young people - but we've still got work to do!

We are dreaming big dreams and doing the work at Oliver Scholars. We hope we can continue to rely on your philanthropy, volunteerism, and ambassadorship to continue helping us to build a sustainable future for the organization. Together, I know we'll remain #OliverStrong.

A handwritten signature in black ink that reads "Danielle R. Moss" followed by a stylized monogram "DM".



MISSION

The Oliver Scholars Program prepares high-achieving Black and Latinx students from underserved New York City communities for success at top independent high schools and prestigious colleges. We provide crucial support for both the scholars and their families so they can realize their full potential and ultimately give back to the city, the nation, and the world.

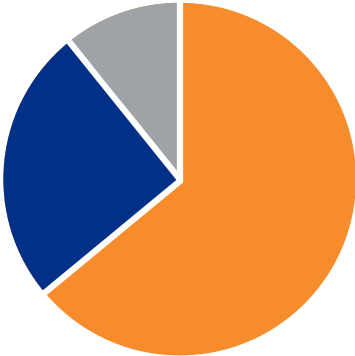
WHAT WE DO

- Provide skills, strategies, and resources for students to navigate the independent school admissions process, including the SSAT exam.
- Prepare scholars for high school by equipping them with the academic and social tools that ensure success in independent school environments.
- Foster a sense of community among cohorts with leadership activities, community building opportunities, and service projects.
- Provide guidance and support to scholars in high school and college.



WE PREPARE HIGH ACHIEVING BLACK AND LATINX STUDENTS FOR SUCCESS

OUR SCHOLARS



Black (42.96%)
Latinx (39.44%)
Multi-Cultural (14.79%)



5 Boroughs

**OLIVER
SCHOLARS
PROVIDES UP TO
10 YEARS OF
CONTINUOUS
SUPPORT FOR
GIFTED STUDENTS
FROM 7TH
GRADE THROUGH
COLLEGE
GRADUATION.**

Our work began in 1984. Since then, we have delivered our Scholar Immersion and Placement Program curriculum to more than 1,200 students. We are one of the preeminent education access organizations in the country.

238

Middle School and High School students

86%

Increase in median family income compared to peers without a degree

122

Enrolled in college

40%

First generation college students

85%

Earn a bachelor's degree within 5 years compared to 21% of their peers

A SCHOLAR'S



1,200

Nominations received

70

Acceptances into Scholar Immersion Program

150

Hours of community service in high school

79%

Enrolled at the top schools in the country

RECRUITMENT & ADMISSION

Nominations
Admission Information Meetings
Application Submission
Interview Weekend
Acceptance

SCHOLAR IMMERSION & PLACEMENT

Summer Program
Fall, Winter, Spring Class
Placement Support & Decisions
Summer Program II
Recognition Ceremony

SUMMER PROGRAM

A part of Oliver's Scholar Immersion and Placement Program (SIP), the Summer Program is a five-week, full-time education enrichment course that helps scholars meet the increased expectations of independent school.

In 2019, we offered Summer SIP to 190 students who spent four weeks at Ramaz School in New York City and a one-week, overnight campus experience at The Berkshire School in Massachusetts.

"I am proud to be part of the Oliver family and look forward to giving back to a community that has helped open doors for my future."

— OLIVER SCHOLAR
The Lawrenceville School





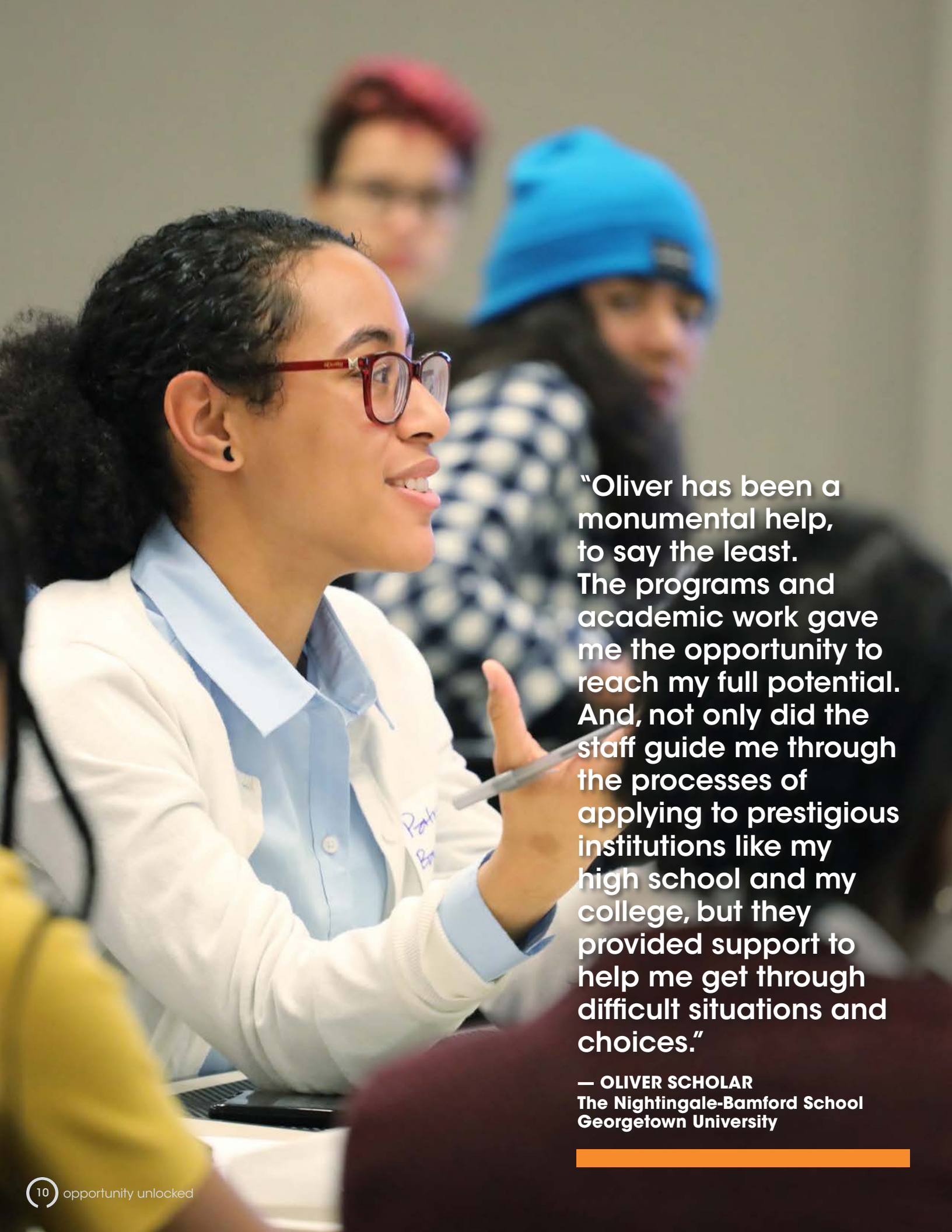
COMPLETED OVER 400 HOURS OF ACADEMIC WORK

Coursework included English, Math, History, Science, Technology, Art History, and leadership development.



COMPLETED 150+ HOURS OF SERVICE

All students are required to complete 150 hours of service before graduating from high school.



“Oliver has been a monumental help, to say the least. The programs and academic work gave me the opportunity to reach my full potential. And, not only did the staff guide me through the processes of applying to prestigious institutions like my high school and my college, but they provided support to help me get through difficult situations and choices.”

**— OLIVER SCHOLAR
The Nightingale-Bamford School
Georgetown University**

PROGRAM HIGHLIGHTS



MOCK INTERVIEWS

Mock Interview workshops prepared our eighth grade class for successful interviews at independent schools.



COMMUNITY SERVICE DAY

On the day before Thanksgiving, the Oliver community came together to give back to New York City.

100 Students **5** Locations



WE BELIEVE that a community works when all voices are represented and valued in the decision-making process. Oliver Scholars ensures that the voices of historically marginalized students are heard, supported and amplified.

WE ARE COMMITTED to our core principles across all levels of our work. This includes prioritizing curriculum and delivery to historically marginalized communities and high achieving Black and Latinx youth, while ensuring our Scholar Immersion and Placement Program is student-centered by creating culturally relevant learning environments that acknowledge the academic barriers and enhance identity development and leadership.

WE ARE TRANSPARENT about our program activity, our outcomes and the implementation of our Strategic Plans.

32%

Of scholars are accepted into Ivy League colleges and universities

Our students secure more than

\$6M

in financial aid and scholarships for college

100%

Of our high school seniors were admitted into 4 year colleges

PROGRAM HIGHLIGHTS



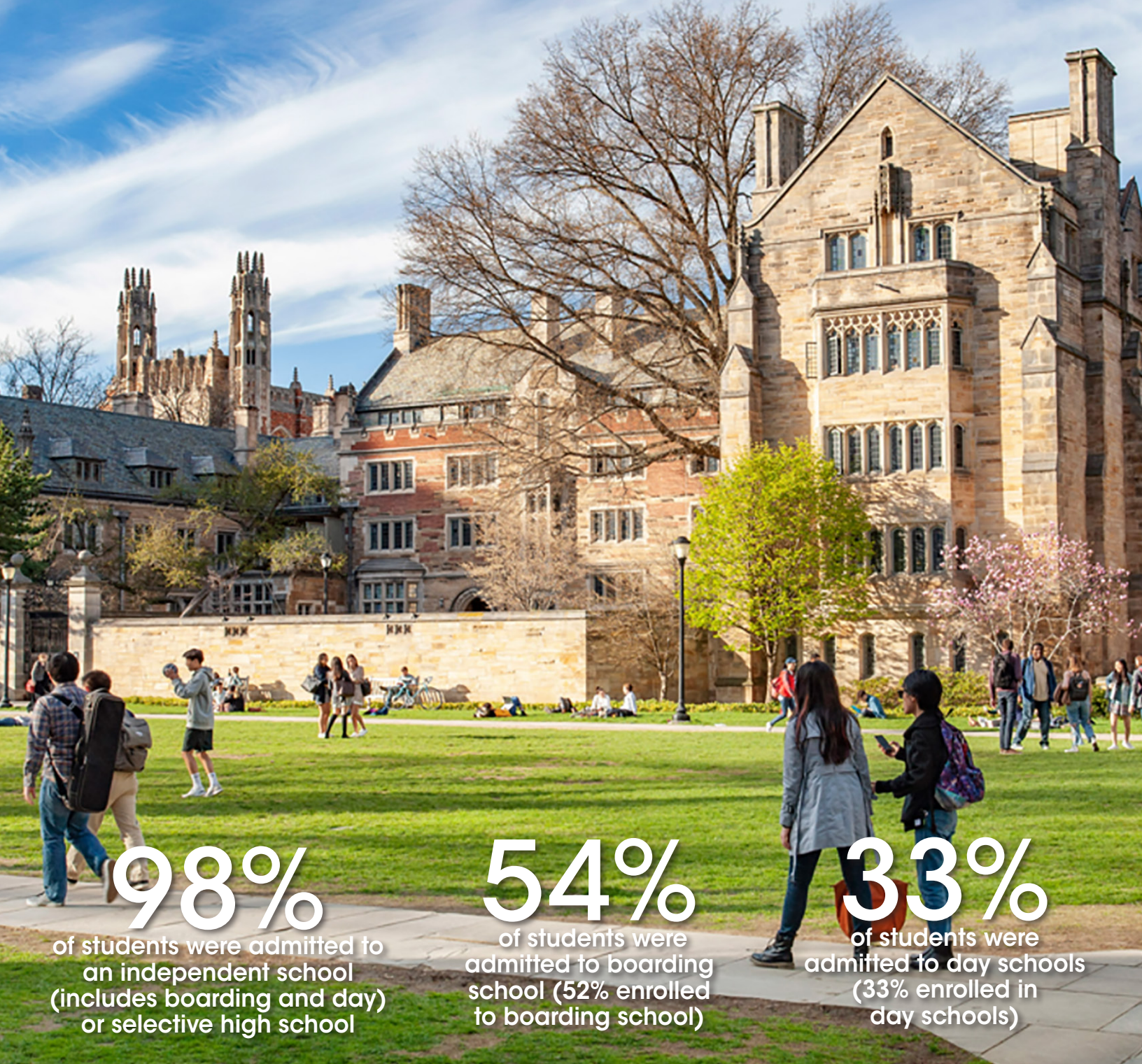
INTERVIEW WEEKEND

Prospective Oliver Scholars and their families were interviewed in April 2019 during this two-day event.



CEO SALON SERIES

In 2019, Oliver Scholars launched the CEO Salon Series. These informative, community-building conversations feature panelists who specialize in areas such as gifted education, equity, and inclusion.



98%

of students were admitted to an independent school (includes boarding and day) or selective high school

54%

of students were admitted to boarding school (52% enrolled to boarding school)

33%

of students were admitted to day schools (33% enrolled in day schools)

PARTNER SCHOOLS

Partner Schools are vital to unlocking opportunity for our scholars. Since its founding, Oliver has been committed to building long-term relationships with rigorous and prestigious college preparatory schools.

THANK YOU FOR YOUR PARTNERSHIP—WE COULD NOT DO THIS WORK WITHOUT YOU.



INDEPENDENT SCHOOLS

The Allen-Stevenson School
 Avenues School
 Bay Ridge Prep School
 The Berkeley Carroll School
 Berkshire School
 Blair Academy
 Blue School
 The Brearley School
 Brooklyn Friends School
 Brooks School
 The Browning School
 The Calhoun School
 Canterbury School
 Cate School
 Cathedral School
 The Chapin School
 Cheshire Academy
 Cheshire School
 Choate Rosemary Hall
 Church Farm School
 Collegiate School
 Columbia Grammar and
 Preparatory School
 Concord Academy
 Convent of the Sacred Heart
 Cushing Academy
 The Dalton School
 Dana Hall School
 Deerfield Academy
 Dwight-Englewood School
 Emma Willard School
 Episcopal High School
 The Ethel Walker School
 Ethical Culture Fieldston School
 Foxcroft School
 Friends Seminary
 George School
 The Governor's Academy
 Grace Church School
 Greenwich Academy
 Groton School
 Hackley School
 The Hewitt School
 The Hill School
 Horace Mann School
 The Hotchkiss School
 Hun School of Princeton
 Kent School
 The Kew Forest School
 Kimball Union Academy
 The Kiski School
 Lawrence-Woodmere (& Day)
 The Lawrenceville School
 Léman Manhattan

Preparatory School
 The Loomis Chaffee School
 LREI
 Maderia School
 Marymount School of New York
 The Masters School
 Middlesex School
 Midland School
 Milbrook School
 Milton Academy
 Miss Hall's School
 Miss Porter's School
 The Nightingale-Bamford School
 Northfield Mount Hermon School
 Oldfields School
 The Packer Collegiate Institute
 The Peddie School
 Phillips Academy Andover
 Phillips Exeter Academy
 Poly Prep Country Day School
 Pomfret School
 Portsmouth Abbey School
 Regis High School
 Riverdale Country School
 Rockland Country Day School
 The Ross School
 Rudolf Steiner School
 Rye Country Day School
 Saint Ann's School
 Santa Catalina School
 Solebury School
 The Spence School
 St. Andrew's School
 St. Ann's School
 St. George's School
 St. Hilda's & St. Hugh's School
 St. James School
 St. Mark's School
 St. Paul's School
 Suffield Academy
 Taff School
 Thacher School
 Town School
 Trevor Day School
 Trinity School
 Trinity-Pawling School
 United Nations International School
 Villanova Preparatory School
 Webb Schools
 Western Reserve Academy
 Westminster School
 Westminster Academy
 Westtown School
 The White Mountain School
 Woodberry Forest School

Worcester Academy
 York Prep

COLLEGES

Amherst College
 Bard College
 Barnard College*
 Bates College
 Boston College
 Boston University*
 Bowdoin College*
 Brown University*
 Carnegie Mellon University*
 Case Western Reserve*
 Colgate University*
 Columbia University*
 Cornell University*
 Dartmouth College *
 Davidson College
 Emory University*
 Franklin and Marshall*
 Georgetown University
 Gettysburg College*
 Hamilton College
 Harvard University
 Johns Hopkins University
 Kenyon College
 Lafayette College
 Lehigh University*
 Middlebury College*
 MIT
 Mount Holyoke College *
 New York University*
 Northeastern*
 Northwestern
 Oberlin College
 Pitzer College
 Princeton University
 Rensselaer Polytechnic Institute*
 Scripps College
 Skidmore College*
 Swarthmore College*
 Trinity College
 Tufts University*
 University of Pennsylvania*
 University of Richmond*
 University of Southern California
 University of Virginia
 US Military Academy at West Point
 Vassar College*
 Wesleyan University*
 Williams College*
 Yale University*

*indicates multiple Scholars matriculated

OLIVER ALUMNI

ARE THREE TIMES MORE LIKELY TO GRADUATE WITH A 4-YEAR DEGREE THAN THEIR PEERS.



Alumni are represented on our boards and our staff, and serve as our primary volunteer base.

THANK YOU TO OUR OLIVER ALUMNI FOR LEADING THE WAY.

ALUMNI COUNCIL

Johnny A. Araujo '09
Ajanae Bennet '12
Melvin Boone '10
Tiffany Caton '02
Shenique Coston '99
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Emanuel Vega '04
Paul Williams '02

GALA, MAY 1, 2019



The 2019 Oliver Scholars Gala honored Donna Speciale, President of Advertising Sales of Turner, George Van Amson, Managing Director of Morgan Stanley and Wendy Van Amson Co-Founder and Director of The Independent School Diversity Network; and Oliver's Class of 2019. Oliver alumna Shirley Rumierk '95 hosted the evening.

RECIPIENTS OF THE EXCELLENCE AWARD:

- **Melvin Mercado '19**

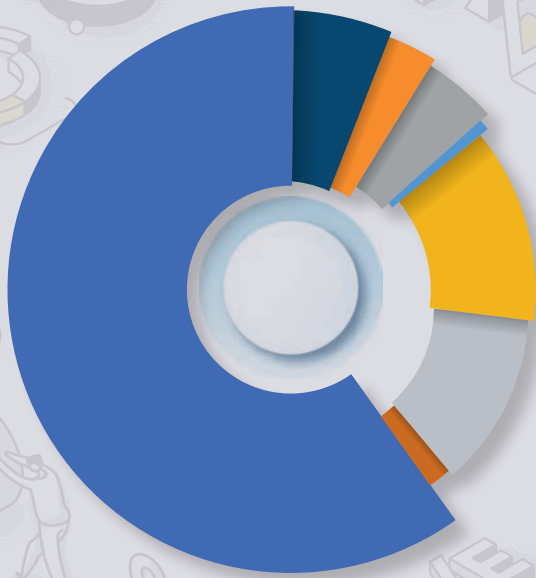
CHAMPION OF EXCELLENCE HONOREES:

- **George Van Amson, Managing Director, Morgan Stanley**
- **Wendy Van Amson, Co-Founder & Director, The Independent School Diversity Network**
- **Donna Speciale, President of Advertising Sales, Turner**

In total, the event raised \$803,501 to support our scholars. We are deeply appreciative of the generosity of our donors and thanks to our Trustees, alumni, and friends who were able to join us for the evening.

2019 FINANCIALS*

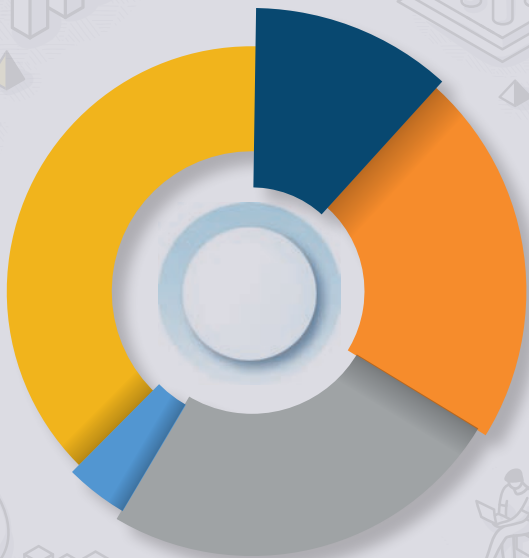
REVENUE



REVENUE

■ Foundations	\$212,858
■ Corporations	\$113,155
■ Individuals	\$179,903
■ In-Kind Contributions	\$14,868
■ Special Events	\$411,480
■ Investment Income	\$504,066
■ Other Income	\$34,823
■ Net Assets	\$2,291,503
Total Revenue	\$3,762,656

EXPENSES



PROGRAM EXPENSES

■ Program Services Placement	\$325,189
■ Admissions and Recruitment	\$649,059
■ Summer Program	\$721,079
■ College Program	\$106,546
■ Scholar Services	\$1,087,999
Total Program Expenses	\$2,889,872

SUPPORT SERVICES

■ Fundraising	\$323,926
■ Management and General	\$645,528
Total Supporting Services	\$969,454

TOTAL EXPENSES: **\$3,859,326**

*final audited numbers pending

THANK YOU

for helping unlock opportunity for New York City students of color.

GIFT IN KIND

All American Entertainment
Grace Church

DREAM MAKERS (\$25,000+)

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Jasmine Mitchell '99
Sirin Neyzi
Joshua Novick
Megan Ryan
Alison Scherr
Jodi Scherr
Tawanda Scott
Ibrahim Shah '09
Francis Tanczos

*photo of current Board Members

GET INVOLVED

Together we can do so much more!
Here's how you can lead change with Oliver Scholars:

CONNECT AND SPREAD THE WORD:

Follow us on FaceBook, Instagram, Twitter, and LinkedIn to stay on top of the latest news from Oliver and share our updates with others.

VOLUNTEER & PARTNER:

We are always looking for individual professionals and corporate partners to support our outreach activities, connect with our scholars and young alumni, and participate in key programs such as Interview Weekend and Admissions Mock Interviews.

ENGAGE:

Through our Open Houses and CEO Salon Series, we offer myriad opportunities to learn more about Oliver's program and the broader impact of our mission. Come see Oliver in action!

CONTRIBUTE:

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